

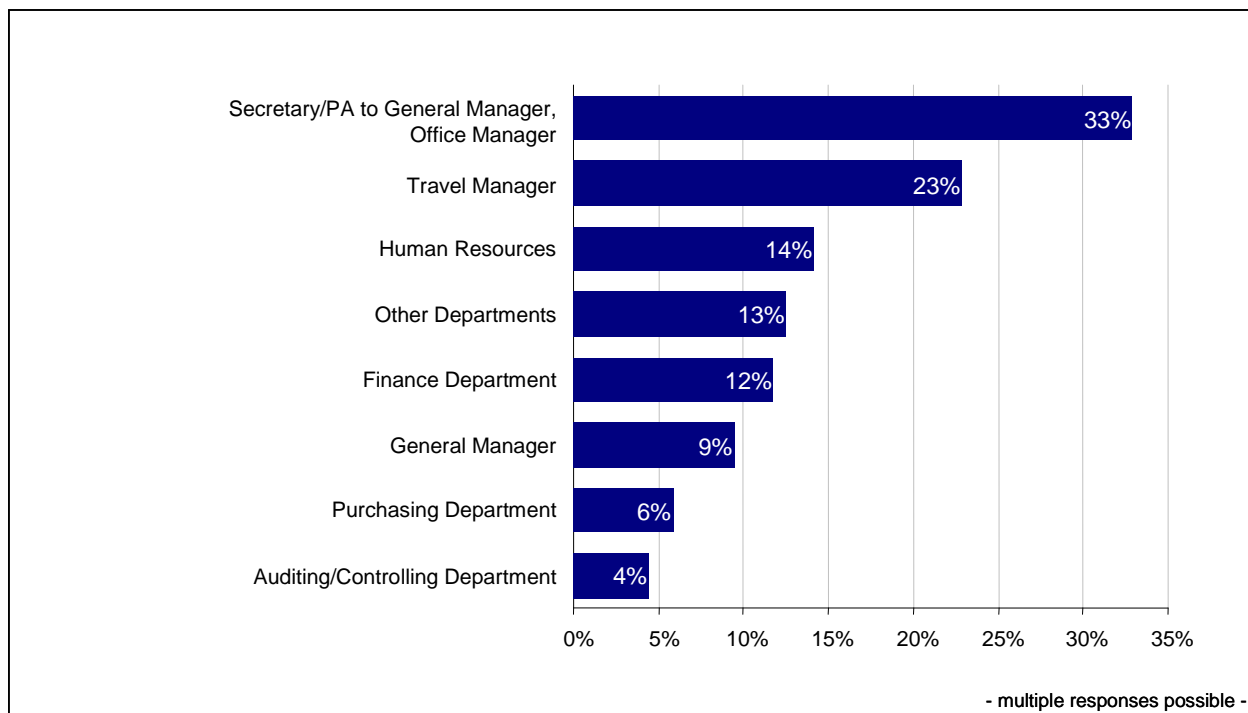
Methodology used in the VDR Business Travel Report Germany 2007 in co-operation with BearingPoint

As in previous years, the statistical universe for the survey was constituted by all businesses that have their principal place of business in Germany – including those that have operations abroad – and organisations in the public sector with ten or more employees. On the basis of these features the four different sectors, manufacturing/construction, services, trade and the public sector (PS), were equally well represented. Equal weight was given to the four different size categories. Due to the differences that have repeatedly become apparent between the private sector (“businesses”) and the public sector, most results are presented separately. The corresponding data basis is made clear in the respective passages:

- ◆ When reference is made to businesses or companies, this excludes the public sector (- excl. PS -).
- ◆ When reference is made to organisations, this means both businesses and institutions in the public sector.

A random sample was taken from this statistical universe. Between March and April 2007, 512 computer-assisted phone interviews were conducted with persons who are either responsible for managing business travel or authorised by their organisations to provide the relevant data.

Areas of responsibility of the respondents in 2007



The responses to qualitative questions reflect the situation at the time of the survey, while all others are based on the 2006 figures. All extrapolations without reference to secondary sources are based on a special evaluation of the statistics of the German Federal Employment Agency.

The following organisational size categories have been defined for this analysis:

- ◆ organisations with 10 - 250 employees
- ◆ organisations with 251 - 500 employees
- ◆ organisations with 501 - 1,500 employees
- ◆ organisations with more than 1,500 employees

Number of organisations in Germany and their employees according to size categories and business sectors (WZ03)

	Organisational size categories (organisations with employees)									
	10 - 250		251 - 500		501 - 1500		over 1500		Total	
	Organi-sations	Employees	Organi-sations	Employees	Organi-sations	Employees	Organi-sations	Employees	Organi-sations	Employees
Total	368.296	13.027.370	7.672	2.647.334	3.807	2.985.524	725	2.420.052	380.500	21.080.280

- as of: 30 June 2006, preliminary -
 - not including organisations with 1 - 9 employees -

Source: Statistics from the Federal Employment Agency, Data Centre, Nuremberg, 2007

Sectors of the respondents in 2007

