







# Online-Media VDR-Academy

#### Benefit from our high-quality reach!

- √ 600 participants per year
- √ 40% non-VDR members
- √ 80% from small and medium-sized enterprises
- √ 3,600 contacts receive the academy newsletter

#### Target audience - who are you talking to?

- Employees in travel and mobility management
- ✓ Young professionals and junior staff
- Assistants and team organizers
- ✓ All employees responsible for managing business trips in companies



## **VDR-Academy**

# **Annual Partner**

7.500 EUR

#### With a focus on specific topics

Accompany the VDR training offers for a whole year in all VDR media.

- ✓ Four prominent and topic-related placements in one go
- ✓ Topic selection: <u>www.vdr-akademie.de/themen</u>
- ✓ Topic examples: Digitalization, mobility strategy, travel risk, global mobility, and much more.
- 1. One page per topic with year-round teaser
  - Headline: [65 characters including spaces]
  - Teaser text: [up to 300 characters including spaces]
  - Short link text (CTA) and link
  - Graphic 540 x 400 px
- 2. Academy newsletter: see VDR Academy newsletter package
- 3. Advertisement in the seminar programme: ½ page: see seminar programme advertisement package
- 4. Academy homepage: Logo integration throughout the year









## **VDR-Academy**

# Banner band & Advertisement Seminar Programme

1.300 EUR

# Banner band on the academy homepage

- Exclusive Visibility Just One Banner Band per Time Slot
- Individual mouseover title and description
- ✓ Link to your offer
- ✓ Width x height: 1680 x 120 px
- ✓ Static or animated
- ✓ Running time four weeks

Advertisement Seminar Programme

Advertisement on cov

✓ Advertisement on cover page 2 or 3 as a full page

from 1.500 EUR

- ✓ Link to your offer
- ✓ Width x height 4950 x 7000 px at 600 dpi (full page) Price: 3,500
  Furo
- Topic-related: Placement in your content focus area
- ✓ Price: 2,700 Euro, full page



## **VDR-Academy**

# **Newsletter**

1.100 EUR

#### Advertisement

- ✓ Headline: [65 characters incl. spaces]
- Teaser text: [up to 300 characters incl. spaces].
- ✓ Short link text (CTA) and linking
- ✓ Graphic: 540 x 400 px

#### 1.100 EUR

#### **Banner**

- ✓ Optical alternative to the display
- ✓ Static (no animated gif)
- ✓ Link
- ✓ Graphic: 720 x 170 px [create file in 1440 x 340 px]

#### **Benchmark figures Academy newsletter**

- Average open rate 28.9%
- Click rate 4.0%
- Effective click rate 13.8%

Benchmarks from the B2B sector

- Average open rate 23.4%
- Click rate 3.3%
- Effective click rate 15.4%

Source: Inxmail study Email Marketing Benchmark 2025







# Online Media VDR

Online Marketing is one of the most successful and flexible channels for reaching members and interested parties on a regular basis.

#### Clicks around the VDR pages

- ✓ Over 600 VDR member companies, 65% corporates
- ✓ 5,000 contacts in the business travel sector
- 4,500 contacts receive the monthly VDR-aktuell Newsletter



# **Landingpage for Young Professionals**

# **NEW:** Annual product placement & banner

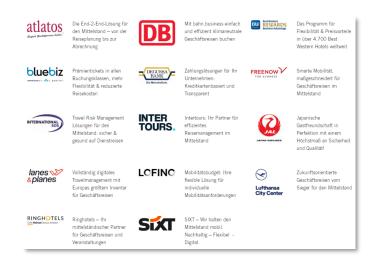
#### **Travel Management for Young Professionals**

2.400 EUR

- ✓ The VDR provides professional support to help young professionals get started in organizing business trips effectively and efficiently.
- ✓ We warmly invite you to become a partner in our initiative Suppliers at Your Side and showcase your solutions for process optimization — including innovations in digital travel management.
- ✓ The VDR will publish one exclusive LinkedIn post per month, dedicated to promoting a selected partner.
- ✓ Landing page for young professionals from 1 January 2026: https://www.vdr-service.de/geschaeftsreise (still inactive)

#### **Details Annual product placement**

- ✓ Teaser text 85 characters (including spaces)
- ✓ Link to your offer
- √ 200 EUR/month = 2,400 EUR



#### Details of large, page-wide banner

- ✓ Banner width x height: 1110 x 200 px
- ✓ Static or animated
- ✓ Link to your offer
- Exclusive Visibility Just One Banner Band per Time Slot
- ✓ Running time four weeks

1.500 EUR

#### **VDR-Website**

# **Newsletter VDR aktuell**



#### **Advertisement**

- Headline: [65 characters including spaces]
- Teaser text: [up to 300 characters including spaces]
- Short link text (CTA) and link
- Graphic: 540 x 400 px



#### FÜR SIE VOR ORT - WIR SEHEN UNS BEI DER VDR-TAGUNG 2025



Den kompletten Überblick über alle Ausgaben erhalten, virtuelle Bezahllösungen nutzen und Verwaltungsaufwand reduzieren: Mit unseren Lösungen optimieren Sie Ihr Travelmanagement.

Erfahren Sie, wie: auf der VDR-Tagung vom 19. bis 21. Mai 2025 in Ingolstadt.

→ Lösungen entdecken

### 1.500 EUR

#### Banner

- Visual alternative to advertisement
- ✓ Static (no animated GIF)Link
- ✓ Graphic: 720 x 170 px [create file in 1440 x 340 px]

#### Corporate Benefits: Exklusive Vorteile für Geschäftsreisende



Mit einem Air France-KLM Firmenvertrag profitieren Unternehmen und ihre Reisenden von 15 exklusiven Vorteilen, die Geschäftsreisen komfortabler, flexibler und effizienter machen. Genießen Sie einen priorisierten Service, maximale Flexibilität und zahlreiche Sparmöglichkeiten – von der Buchung über den Check-in bis zur Ankunft.

→ Jetzt mehr entdecken

#### **Practical tip for graphics**

- ✓ Please note: design the graphic as generously as possible, without too much text.
- ✓ The graphic display is 320px x 237px on mobile devices and 305px x 225px for desktop view!

#### **VDR-Website**

# Banners, banners, banners

#### **500 EUR**

#### Banner for all new members

- ✓ Placement on the page of the member list
- Content: up to you, we are happy to support you with a 'New VDR member' image
- ✓ VDR marks the banner with: Advertising I New VDR member

#### **Details of Banner**

- ✓ Width x height: 825 x 200 px
- ✓ Static or animated
- ✓ Link to your offer
- Exclusive Visibility Just One Banner Band per Time Slot
- ✓ Duration: two weeks
- ✓ (Placement in calendar year of entry)

#### 2.000 EUR

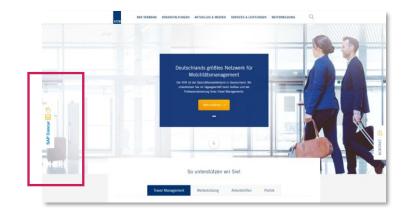
#### **Overlay-Banner**

Your banner is always visible. This advertising option appears globally on all VDR pages.

#### **Details**

- ✓ Width x height: 825 x 200 px
- ✓ Static or animated
- ✓ Visibility banner 5 sec., permanent call-to-action
- ✓ Link to your offer
- ✓ Exclusive Visibility Just One Banner Band per Time Slot
- ✓ Duration: two weeks
- √ 2,000 page visits on average/week







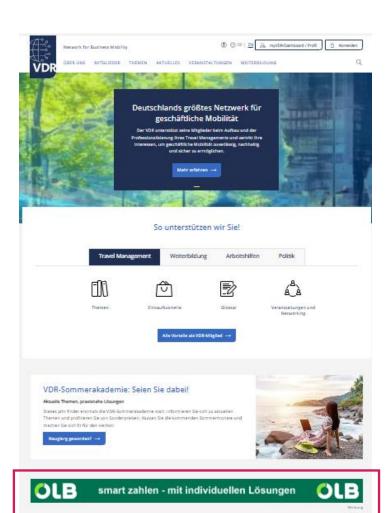
#### **VDR-Website**

# Banners, banners, banners

1.500 EUR

#### Banner band on the start page

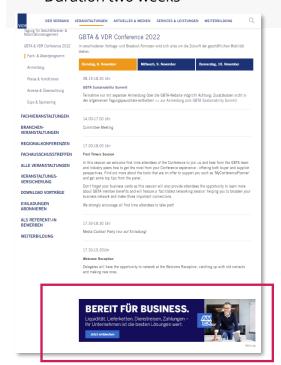
- Exclusive Visibility Just One Banner Band per Time Slot
- Customized mouseover title and description
- ✓ Link to your offer
- ✓ Width x height: 1680 x 120 px
- ✓ Static or animated
- ✓ Duration: two weeks



#### 1.500 EUR

#### Banner on a content page

- ✓ Placement Options You
  Decide! Choose where you'd like
  to be featured: whether at one
  of our events (including
  dedicated sub-pages) or on our
  highly frequented job exchange.
  Let us advise you on the best fit
  for your goals!
- ✓ Details of Banner
- ✓ Width x height: 825 x 200 px
- ✓ Static or animated
- ✓ Link to your offer
- Exclusive Visibility Just One Banner Band per Time Slot
- ✓ Duration two weeks



# **Boost Your Brand with High-Quality Exposure**

Unlock Access to Over 5,000 High-Value Contacts in the German Business Travel Community As a VDR partner, you'll reach our engaged member network — a powerful audience of decision-makers and industry professionals. Choose from our curated sponsorship packages or create a custom strategy tailored to your goals. We're here to help you find the perfect fit!

#### Profit from our reach!

- ✓ Over 600 VDR member companies, of which 65 % are corporates
- ✓ Around 1,800 event participants
- √ 5,000 contacts in the business travel sector
- √ 19,500 website hits per month on average

Whether through events, online platforms, or media channels, take advantage of VDR's unique and unrivalled network. With us, you'll connect directly with key target groups — from large enterprises to SMEs, from decision-makers and industry experts to the next generation of talent.

# Become a VDR Strategic Partner

#### Strategic partnership

Determine your sponsorship package today and establish yourself as a strong strategic partner.

Classification according to the amount of the annual commitment:

- Gold Sponsor from 50,000 Euro /year
- Silver Sponsor from 40,000 Euro /year
- Bronze Sponsor from 30,000 Euro /year

#### Your complimentary benefits

- ✓ Sponsor logo display and link on the homepage
- ✓ Repeated mention in VDR reporting
- ✓ Preferential allocation of event packages
- ✓ Preferential allocation of online places



# **General Information**

#### Allocation

• The VDR reserves the right to make the final selection. Location details, participant numbers and dates are subject to change.

#### Invoice and cancellation conditions

- Invoices are generally issued no later than eight weeks before the start of services. All prices are exclusive of value added tax.
- A contractual relationship is established as soon as you accept one of the listed partner offers and receive confirmation from us. You may withdraw your acceptance until this point. Unless otherwise specified in the respective package, a cancellation fee of 50% will apply for cancellations made after receipt of confirmation and up to eight weeks before the start of the service. In the event of cancellation less than eight weeks before the start of the service, the full sponsorship amount shall be payable. Confirmations will be sent promptly.

#### **Graphic requirements online:**

- ✓ Online format: Logo as SVG file
- ✓ Graphics/banner/images as RGB JPG (or PNG, GIF) file

#### **Graphic requirement full page:**

✓ 300 dpi, CMYK, 3mm bleed, i.e. width 2552 px / 216,07 mm x height 3580 px / 303,11 mm **Graphic requirement 1/2 page:** 

✓ 300 dpi, CMYK, 3mm bleed, i.e. width 2552 px / 216.07 mm x height 1725 px / 146 mm

#### Can't find what you are loooking for?

Please feel free to talk to me about how you would like to promote your organization through the VDR!

#### **Julia Weigel**

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